

Founded in 1977, Lipoid is a globally leading manufacturer of lecithins and phospholipids for the pharmaceutical, cosmetic, and dietetic industries. Lipoid is headquartered in Germany and privately held. Our high-grade products are scientifically developed in Lipoid's laboratories, manufactured on an industrial scale, and marketed globally. The US sales and marketing office was established in 2003. In January 2007, LIPOID acquired American Lecithin Company to complete its product portfolio for globally leading customers.

Lipoid is seeking a

Sales Manager – nutraceutical and food ingredients

in order to deepen our market penetration in North America.

Responsibilities:

- Sell Lipoid's products in North America to the processing industries
- Provide technical consulting for the application of our products
- Make presentations at international trade shows
- Review and analyze the pertinent scientific literature

After initial training in our German headquarters, the person hired will be located in our US office in New Jersey.

Skills:

- A scientific degree (B.S., Master's, or Ph.D.) and/or business degree is required
- Successful experience in the market for nutraceutical and/or food ingredients ingredients is advantageous
- Lipoid requires integrity, entrepreneurial spirit, flexibility, readiness to undertake significant traveling, and commitment to nurture long-lasting customer relationships

Lipoid will provide the employee with a flexible and creative environment, a competitive salary (including retirement benefits and medical insurance), and opportunities for career advancement.

If interested, please submit your resume by mail or email to:

The logo for Lipoid, featuring the word "Lipoid" in a bold, blue, sans-serif font. The letter "L" is significantly larger than the other letters and is positioned to the left of the word.

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www.lipoid.com • Equal opportunity employer.